Crisil Ratings Limited (A subsidiary of CRISIL Limited)



Rating Advisory

November 16, 2021 | Mumbai

Amarjothi Spinning Mills Limited

Advisory as on November 16, 2021

This rating advisory is provided in relation to the rating of Amarjothi Spinning Mills Limited

The key rating sensitivity factors for the rating include:

Upward Factors

- * Improvement in cash accrual to more than Rs.40 crore
- * Improvement in working capital cycle, resulting in better GCA days

Downward Factor

- * Decline in operating profitability to less than 15 percent
- * Any other large debt funded capital expenditure, adversely impacting the financial risk profile.

CRISIL Ratings has a policy of keeping its accepted ratings under constant and ongoing monitoring and review. Accordingly, it seeks regular updates from companies on business and financial performance. CRISIL Ratings is yet to receive adequate information from Amarjothi Spinning Mills Limited (ASML) to enable it to undertake a rating review. CRISIL Ratings is taking all possible efforts to get the rated entity to cooperate with its rating process for enabling it to carry out the rating review.

CRISIL Ratings views information availability risk as a key factor in its assessment of credit risk. (Please refer to CRISIL Ratings' criteria available at the following link, https://www.crisil.com/content/dam/crisil/criteria_methodology/basics-of-ratings/assessing-information-adequacy-risk.pdf)

If ASML continues to delay the provisioning of information required by CRISIL Ratings to undertake a rating review then, in accordance with circulars SEBI/HO/MIRSD/MIRSD4/CIR/P/2016/119 dt Nov 1, 2016, SEBI/HO/MIRSD4/CIR/P/2016/119 dt Nov 1, 2016, SEBI/HO/MIRSD4/CIR/P/2016/II9 dt Nov 1, 2016, SE

About The Group

Incorporated in 1987, ASML is currently managed by its chairman, Mr N Rajan. The group manufactures value-added melange yarn from which entire revenue is derived. The manufacturing unit is based in Tirupur, Tamil Nadu.

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Rating Rationale

August 19, 2020 | Mumbai

Amarjothi Spinning Mills Limited

Rating migrated to 'CRISIL BBB+/Stable'

Rating Action

Total Bank Loan Facilities Rated	Rs.10 Crore		
	CRISIL BBB+/Stable (Migrated from CRISIL BB+/Stable ISSUER NOT COOPERATING'*)		

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities *Issuer did not cooperate; based on best-available information

Detailed Rationale

Due to inadequate information, CRISIL, in line with SEBI guidelines, had migrated its rating on the bank facilities of Amarjothi Spinning Mills Limited (ASML) to 'CRISIL BB+/Stable Issuer Not Cooperating'. However, the management has subsequently started sharing requisite information, necessary for carrying out comprehensive review of the rating. Consequently, CRISIL is migrating the rating on the long term bank facilities of ASML to 'CRISIL BBB+/Stable' from 'CRISIL BB+/Stable Issuer Not Cooperating'.

The rating continue to reflect ASML's established market position in the melange yarn segment supported by the extensive experience of its promoters and their established customer relationships. The ratings also factor in the above-average financial risk profile because of healthy net worth, low reliance on external debt and comfortable debt protection metrics. Furthermore, the ratings are supported by the strong financial support ASML receives from its promoters in the form of unsecured loans. These strengths are partially offset by the moderate scale with working capital-intensive operations and the susceptibility of operating performance to volatility in raw material prices.

Analytical Approach

For arriving at its rating, CRISIL has combined the business and financial risk profiles of ASML and its associate entities: Amarjothi Power Generation and Distribution Group Ltd, Amarjothi Wind Farms, South West Wind Farms, North East Wind Farms. This is because all the entities, collectively referred to as the Amarjothi group, have a common management and have business and financial linkages.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

<u>Key Rating Drivers & Detailed Description</u> Strengths:

- * Established market position in the melange yarn segment supported by the extensive experience of promoters and their established customer relationships: The group benefits from the extensive experience of Mr N Rajan, Mr R Premchander and Mr R Jaichander of nearly three decades, in the melange yarn segment. Supported by the extensive experience of the promoters, the group has been able to command a premium position in the melange yarn segment, resulting in established relationship with customers and suppliers. CRISIL believes ASML shall continue to benefit from its established market position over the medium term.
- * Above-average financial risk profile: Networth and total outside liabilities to tangible networth ratio (TOLTNW) were comfortable at Rs.143 crore and 0.82 times respectively as on March 31, 2020. The gearing is expected to remain comfortable over the medium term, aided by the absence of major debt funded capital expenditure (capex). Interest coverage and net cash accruals to total debt ratio were at around 4.5 times and 24 percent respectively for fiscal 2020.

Weakness:

- * Working capital-intensive operations: Operations are working capital intensive with high gross current assets (GCA) of 256 days as on March 31, 2020, driven by sizeable inventory and moderate debtors of around 166 days and 40 days respectively. Ability of the group to liquidate this high inventory given the slowdown in end-user demand, remains a key sensitivity factor. Further, on account of the current pandemic impact, the group is likely to witness elongated collection cycle resulting in continuation of working capital intensive nature of operations.
- * Moderate scale of operations and susceptibility to volatility in input prices: The yarn industry is fragmented and dominated by numerous small, un-organised players and a few large players. With operating income of Rs.176 crore in fiscal 2020, scale remains moderate. Revenues are expected to witness a de-growth in fiscal 2021, on account of covid-19 pandemic. The nationwide lockdown from March 25 till May 31, 2020, declared by the Government of India to contain the spread of the Covid-19 pandemic, has impacted both retail and industrial demand. Any delay in return of normalcy will exert further pressure on revenues of the group for this fiscal.

Group's key raw material, cotton, is a seasonal commodity; the input costs of spinners usually align themselves to variations in the cotton yarn realisations with a significant time lag rendering margins vulnerable to volatility in input costs.

Liquidity Adequate

Liquidity is adequate marked by the working capital limits being sparingly utilised and absence of repayment obligations. The fund based working capital bank limits have been sparsely utilised at percent for the twelve month ended June 2020. The group is expected to generate cash accrual in excess of Rs.20 crore per annum, against which there are no maturing repayment obligations. Further liquidity is also supported by funding support in the form of unsecured loans from promoters, which were at around Rs.113 crore as on March 31, 2020.

Outlook: Stable

CRISIL believes the group will continue to benefit from its promoters' extensive experience and established relationships with customers.

Rating Sensitivity factors

Upward Factors

- * Improvement in cash accrual to more than Rs.40 crore
- * Improvement in working capital cycle, resulting in better GCA days

Downward Factor

- * Decline in operating profitability to less than 15 percent
- * Any other large debt funded capital expenditure, adversely impacting the financial risk profile.

About the Group

Incorporated in 1987, ASML is currently managed by its chairman, Mr N Rajan. The group manufactures value-added melange yarn from which entire revenue is derived. The manufacturing unit is based in Tirupur, Tamil Nadu.

Key Financial Indicators

Particulars	Unit	2019	2018
Revenue	Rs crore	175.50	223.3
Profit after tax (PAT)	Rs crore	11.91	15.74
PAT margin	%	6.8	7.05
Adjusted debt/adjusted networth	Times	0.82	0.89
Interest coverage	Times	4.56	3.49

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments and are included (where applicable) in the Annexure -- Details of Instrument in this Rating Rationale. For more details on the CRISIL complexity levels, please visit www.crisil.com/complexity-levels.

Annexure - Details of Instrument(s)

ISIN	Name of Instrument	Date of Allotment	Coupon Rate (%)	Maturity Date	Issue Size (Rs Cr)	Complexity Level	Rating Assigned with Outlook
NA	Cash Credit	NA	NA	NA	10	NA	CRISIL BBB+/Stable

Annexure - List of entities consolidated

Names of Entities Consolidated	Extent of Consolidation	Rationale for Consolidation
Amarjothi Spinning Mills Limited	100%	Operational and financial fungibilities
Amarjothi Power Generation and Distribution Company Ltd	100%	Operational and financial fungibilities
South West Wind Farms	100%	Operational and financial fungibilities
North East Wind Farms	100%	Operational and financial fungibilities
Amarjothi Wind Farms	100%	Operational and financial fungibilities

Annexure - Rating History for last 3 Years

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	Current		2020) (History)	:	2019	:	2018	:	2017	Start of 2017	
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund- based Bank Facilities	LT/ST	10.00	CRISIL BBB+/Stable	26-05-20	CRISIL BB+/Stable (Issuer Not Cooperating)*	14-08-19	CRISIL BBB+/Stable	22-05-18	CRISIL BBB+/Stable	03-02-17	CRISIL BBB+/Stable	

All amounts are in Rs.Cr.

Annexure - Details of various bank facilities

Current facilities			Previous facilities		
Facility	Amount	Rating	Facility	Amount	Rating

^{*}Issuer did not cooperate; based on best-available information

ľ		(Rs.Crore)		IL	(Rs.Crore)	
	Cash Credit	10	CRISIL BBB+/Stable	Cash Credit	10	CRISIL BB+/Stable/Issuer Not Cooperating
	Total	10		Total	10	

Links to related criteria

CRISILs Approach to Financial Ratios

CRISILs Bank Loan Ratings - process, scale and default recognition

Rating criteria for manufaturing and service sector companies

Rating Criteria for Cotton Textile Industry

CRISILs Criteria for Consolidation

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